

New facility for Pival

Corporate headquarters and distribution centre to be under one roof

BY [CAROLYN GRUSKE](#) ON APRIL 05, 2012 4:28PM



DORVAL, Quebec: 3PL company Pival International has opened a new distribution centre.

The 26,000sqm (280,000sqft) building has ceiling that clears 8.5m (28ft), which means Pival is able to provide interior docking for both trucks and rail cars. Pival president Mario La Barbera says the company has room for nine rail cars inside, and a high-capacity trailer yard. Currently operations are running five days per week.

So far, Pival has spent over \$300,000 to renovate the building which is on a property that provides easy access to the Trans-Canada Highway and to CN's and CP's intermodal yards. Pival has installed energy-saving systems, including ecologically friendly lighting systems. Antennas have already been installed so that all items entering or leaving the DC will be automatically scannable. Racking will be added to meet customer specifications.

"On the second day we were open, we had eight rail cars at the door. We were quite fortunate to handle paper rolls for printing and packaging," said La Barbera.

Given Pival's background in providing logistics for the automotive industry, the new facility provides the company with an opportunity to expand its services.

"We're diversifying. We're taking a lot of what we've learned from the very demanding automotive industry, and applying it to other sectors, specifically finished goods."

La Barbera says Pival is now handling all of the eastern Canadian consumer goods operations for a "major Canadian retailer".

In May, Pival is moving its corporate headquarters from Vaudreuil-Dorion, Quebec, to the Dorval location.

"It's an advantage for us to keep our IT people close. It's an advantage to test things quickly," he said, adding that it also helps to be able to give customers a first-hand look at the facilities when they visit the corporate offices.