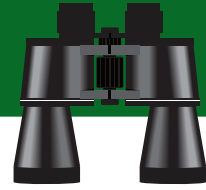


SUPPLY CHAIN VISION 2013



Changing to meet the future

Pival evolves to help your business seize upcoming opportunities

Pival International is marking a milestone in 2013. It will be our 10th year in operations. But rather than just reflecting on all our past accomplishments, we're looking forward to the future.

We know the Canadian business economy will grow next year, but we also believe it's unlikely to grow steadily across all sectors and geographic regions. While some segments will boom, others, unfortunately, may lag behind a bit.

We're looking at 2013 with some focused optimism. We think the coming year will present businesses with some well-targeted opportunities.

So we're doing everything possible to be agile and flexible. Our goal isn't to be responsive to current economic conditions, it's to be ahead of the curve so when our customers ask us questions about serving their diverse markets and meeting their logistics and warehousing needs, we'll have solutions ready for them.

Just as your business is changing and evolving, so is ours. We've recently centralized our transportation division's asset based and non-asset operations in Cambridge, ON. By integrating our expedite and logistics services under one roof, it means we've got the highly experienced professionals in place to handle all your transportation needs, no matter how complicated or urgent the request.

There's a lot of knowledge sharing that can take place. The combined pool of expertise leads to creative ideas and solutions, and allows us to look at opportunities in different ways.

The other advantage that comes with centralizing is having a single point of contact.



Pival operates over 1.4 million sqft in Canada including our new headquarters which boasts indoor rail access.



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We're working from one transportation management system and we're able to take any call on a 24/7 basis and we're getting the real synergies of centralization. This allows us to provide a higher level of service consistently, and consistency is what makes a good partner when you care about getting good service.

Sometimes companies just grow because the economy grows and they fall because the economy falls. It's as if they're dependent on the tide. That's not us. Pival's philosophy is simple: we expect to evolve and create value every day. This has been our driving force since our early days as a dedicated warehousing company serving Tier-1 clients in the highly disciplined automotive sector. These goals directed our growth into non-asset-based over-the-road trucking and rail transportation services. They drove us to acquire our own trucks so we could offer asset-based solutions. And they'll continue to push us as we expand our service offerings and enter new markets—all in advance of meeting and exceeding your needs and having the best solutions ready for you when you call.

